Supporting Dreams

... Building Futures

ANNUAL REPORT 2004-2005



CEROM THE PRESIDENT



This year was one of significant accomplishment for the Foundation.

First and foremost, we succeeded in implementing two key objectives in our strategic plan to strengthen the Foundation's infrastructure. This was accomplished primarily through the expansion of our technological resources and the introduction of new fundraising initiatives — both of which will enhance our capacity to meet the financial needs of our growing student population and the capital needs of the College.

Our decision to purchase a state-of-the-art donor database represents an important investment in our future. This new technology increases both the efficiency and accuracy of our efforts, thereby positioning us to compete more effectively in the intensely competitive fundraising environment in which we find ourselves. We believe it will be particularly beneficial to us as we prepare to meet the financial needs associated with the 100% increase in enrollment expected to occur with the addition of a second building to the campus – the Sound Building, scheduled to open in 2008.

The Foundation took another important step forward by broadening our fundraising program through the introduction of three major new initiatives. Last November, we hosted our first International Wine Tasting, a gala event presented by our Board of Directors that proved to be a significant success in drawing community attention to the Foundation and in raising new scholarship dollars. This past spring, we instituted a Charitable Gift Annuity program – a planned giving program that has enormous potential over the long-term. We also launched Phase I of our Corporate Appeal, which already has generated new and renewed interest in the Foundation and its objectives within the Greater Bridgeport business community. While we plan to capitalize on the initial success of these initiatives in the year ahead, we will continue to develop new models for additional awareness-building and fundraising campaigns for the future.

It is equally important to note that our base of support has continued to grow. Our Annual Appeal raised \$60,130 – a 25% increase over last year and by far, the largest response in history of the Foundation. Additional funds were raised through grants, new initiatives, other unsolicited contributions and special events, bringing the total raised for the year to \$384,627.

In looking back over our accomplishments, it is important to recognize that the successes we achieved would not have been possible without the focus and leadership of our dedicated Board of Directors and the enormous effort and commitment demonstrated by Maureen Dowdle, the Foundation's Director of Institutional Advancement, and her team. I hope you will join me in celebrating their achievements and in looking forward to the challenges and opportunities that lie ahead.

Barbara P. Johnson

Babaca P. Johnson



The Housatonic Community College Foundation provides financial assistance to the College and its students beyond the fundamentals provided by the State of Connecticut, and assists the College in becoming a unique educational resource for its students and the community. The Foundation also serves as a vehicle generating funding for student scholarships, student emergencies, child care costs for parents enrolled, program enhancements and support of the Housatonic Museum of Art.

he Housatonic Community College Foundation is a unique and vital resource that works to support the mission of Housatonic Community College. The Foundation was established in 1990 when a small but dedicated group of citizens from the region joined together to raise funds to assist local students. Today, the Foundation works in partnership with the College to bring a broad range of scholarships and grants to men and women from the Greater Bridgeport area who have the desire to learn and the determination to build a better life.

Housatonic Community College continues to thrive in its role as a dynamic and supportive academic institution. Last fall, enrollment was 4,701, which represents an increase of more than 77% over the last eight years. This past May we graduated 392 students.

As the College has grown, so has the Foundation. We strive to develop new sources of funding in an effort to meet the growing financial challenges presented by a thriving community college dedicated to educational access and success. Our fundraising efforts support scholarships, tuition assistance, tutoring, childcare and textbooks for students. We also provide supplemental support to the College to meet needs not covered by state funding, including staff development and necessary educational resources.

During the academic year 2004-05, the Foundation staff and volunteers raised \$340,803 through grants, contributions, corporate sponsors and special events. As enrollment continues to rise at an unprecedented rate, the Foundation will work to meet the increasing financial needs of our student population as well as those of the College.

Highligo the YEAR

The Middle College Pilot Program



Students from Bridgeport's Bassick High School

Last May, Housatonic Community College faculty and staff completed the development of an important new pilot program in partnership with Bridgeport's Warren G. Harding and Bassick High Schools. This Pilot Program will address the serious problems faced by students who enter the College with academic deficiencies that seriously limit and often prevent their achievement in the college classroom and subsequently, their successful entry into the workforce.

The Middle College Pilot Program is designed to remedy these problems by providing these students with a significantly greater level of college

preparedness. Staring in the fall of 2005, the program will bring forty high school seniors to our campus where our faculty will team with teachers from both high schools to teach select courses for high school credit and college credit. Our ultimate goal is to improve these students' basic skill levels – particularly in the areas of language arts and math/science, prepare them for higher level courses and increase their motivation to obtain a college degree.

The program is being funded through Housatonic Community College and Bassick and Warren G. Harding High Schools, along with generous contributions from three anonymous donors.



Barbara Johnson, HCC Foundation President and Dr. Janis Hadley, President of Housatonic Community College

International Holiday Wine Tasting

Last November, more than three hundred guests attended our first International Holiday Wine Tasting – a sparkling holiday gala presented by the Foundation's Board of Directors. Held in the College's Atrium, the fundraiser featured an eclectic selection of domestic and international wines, an array of culinary treats, a silent auction and lively musical entertainment. Assistant professor Geoffrey Sheehan served as emcee.

Highligo the YEAR

The Wine Tasting was an outstanding success, with more than \$20,000 scholarship dollars raised. The event also served to significantly heighten awareness of the Foundation and its mission by bringing community leaders, area residents and other Greater Bridgeport influentials through our doors — many for the first time.

We wish to thank New England Beverage Company for all its efforts in coordinating the impressive selection of wines, as well as the local restaurants and caterers who prepared and donated the gourmet selections. We are also deeply grateful for the high level of support given this project by the Board of



Board members Tom D'Addario and Marianne Laska, Wine Tasting Chair

Directors – in particular, the event committee headed by Chairwoman Marianne Laska, and the numerous corporate and individual donors who helped to make it possible. We look forward to their continued support as we plan our second annual International Wine Tasting for November 18 of this year.



Gift baskets donated by HCC faculty were popular auction items.

Charitable Gift Annuity

The Foundation broke new ground in its fundraising last year when we established a Charitable Gift Annuity program through a partnership with a local bank. This planned giving program benefits both the recipient and the donor, as it provides the donor with the opportunity to commit

a large-scale contribution to the Foundation while drawing income from the interest paid on the principal. (The donor also remains eligible for a tax deduction on the donation.)

We are pleased to announce that an anonymous donor has already committed \$100,000 to the program. The Charitable Gift Annuity is a solid fundraising tool that makes great sense to investors in today's economic times. We intend to capitalize on this mutually beneficial philanthropic trend in the years ahead.

Highligot the YEAR

Corporate Appeal

In an effort to generate greater interest and involvement in the Foundation on the part of the Greater Bridgeport business community, we introduced Phase I of our first Corporate Appeal this past spring. The response has been encouraging – in only its first few months, the appeal has brought in \$17,500 in new donor contributions. We believe the benefits of this program will be far reaching as we continue to educate the business community on the significant impact the College and its highly-skilled graduates have on the regional economy.

Annual Meeting

The Annual Meeting was held on September 14, 2004. Barbara Johnson, President of the Foundation, addressed the group and announced that although the fundraising environment in 2003-04 had been a challenging one, the Foundation still raised more than \$300,000 for scholarships and financial needs. She also announced that two special scholarships had been established one in memory of Pamela Prestin, a devoted Foundation employee and one in



Board President Barbara Johnson

memory of Bernice Wertz, Dr. Hadley's mother, both of whom passed away last year. These scholarships will be awarded in 2005.

Ms. Johnson indicated that grant writing efforts directed through the Foundation office supported the College's Early Childhood Laboratory School; purchased equipment for the College's library; provided scholarships and tutoring support

to students; and provided financial support for the Housatonic Museum of Art for conservation efforts and public exhibitions.

Paul Antinozzi, Ray Hill, Mary Hoyt and Janet Janczewski were approved as new Board members, and it was noted that seven new members will be needed when terms expire. Committee chairs were also confirmed.

The GE Elfun Society was recognized for their on-going support of Awards Night, and the Bigelow Family was acknowledged for the continued philanthropic role they play within the community and in connection with Housatonic Community College.



Board members Allan J. Rosen and Peter Clarke

Highligotthe YEAR

Awards Night

Students, faculty, staff, family and friends attended the thirty-eighth annual Awards Night on May 24, 2005. This event was held prior to graduation to recognize outstanding students and the generous individuals, groups and organizations that support them. General Electric and the G.E. Elfun Society sponsored the event for the seventeenth consecutive year.

The prestigious event highlighted the seventeen Housatonic Foundation Scholars who received their associate's degrees this year. They were honored for both their academic achievement and for having received scholarships or financial awards during their academic careers at the College.



Sonnie Chung, scholarship recipient



Board member Richard Fagan congratulates Foundation Scholar Fabrice Tatieze Temgoua

Other financial awards provided by the HCC Foundation included:

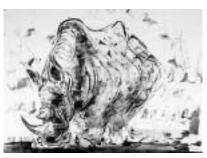
The Beverly G. Anderson Memorial Award The Burt Chernow Scholarship The Jeanne DuBois Scholarship The Ralph Fabrizio Scholarship

The Flint Prize (awarded to the recipient(s) of the Academic Dean's Award The Robert Gerard Naples Award, The George Endowed Scholarship The Joyce Gerber Early Childhood Education Endowed Scholarship The HCC Foundation Dale Ward Endowed Scholarship Award Jane Mahoney Memorial Award

Marshall Rachleff Scholarship The Frank J. Scallon Foundation Merit Award The Frank J. Scallon Foundation Scholarships The Swain Award

HOUSATONIC MUSEUM OF ART

The Housatonic Museum of Art (HMA) serves as guardian of one of the most significant art collections of any two-year college in New England. The permanent collection, valued at over \$11 million dollars, includes works by master artists such as Rodin, Picasso, Matisse, Miró and Chagall. Art enthusiasts, casual observers, students and faculty alike have the rare opportunity to engage daily with original works of art and artifacts on continuous display throughout the College and campus.



Rhino, 30 x 42", Lithograph, Bruce Waldman, Gift of the Artist

Under the direction of Robbin Zella, who has made great strides in expanding the permanent collection and increasing the Museum's visibility through highly attended exhibitions and special events, the Museum is recognized as a major cultural resource for the Greater Bridgeport area.

Funding for the HMA comes from a variety of sources. In March 2005, the Werth Family Foundation awarded \$30,000 in support of Phase II of the HMA's Conservation Project. This funding will help the HMA to preserve its world-class collection for future generations to enjoy.

In an effort to continue to properly manage and maintain its extensive collection, last year the Museum sought and received a grant of \$15,000 from The Institute of Museum and Library Sciences (IMLS). This funding enabled the Museum to undertake an object-by-object survey of the major mediums – sculpture, painting and paper, in its care. The project included detailed recommendations as to the treatment and maintenance of this valuable collection and projects the costs associated with the endeavor. The Museum will be submitting again to IMLS to match the funds received from the Werth Family Foundation this year.

The HMA was also very pleased to receive the second installment of a gift totaling \$33,000 from the Franklin Fund, awarded in support of the Museum's retrospective exhibition of contemporary artist Michael Hafftka. This exhibition was accompanied by an 80 page catalogue with full color reproductions of all the paintings included in the show along with essays by noted art historian Sam Hunter and renowned novelist Michael Brodsky.

For the past 5 years, the Museum has received funding from the Connecticut Commission on Culture & Tourism for its Peer Docent Program. The HMA was awarded \$3,297 last year for this program and this year has proposed expanding the Peer Docent Program to an additional middle and a high school in Bridgeport. This popular after-school program introduces twelve students per school to art and art history by teaching them how to look at art and discuss the meaning of art. Subsequently, by offering tours by trained students, their peers are introduced to the pleasure of looking and thinking about art. The students in the Peer Docent Program develop and make use of critical, visual and analytical skills that provide tools necessary for life-long learning.



Swarm, Matt Ernst, Gift of the artist and Gallery 511, Matt Ernst's work including this recent gift will be featured in our upcoming November exhibit Icons for a New Century.

TOST FOUNDATION GRANTS

he Foundation actively pursues grants from private and public foundations. These funds enable the Foundation to support enhancements to academic programs and disburse additional financial awards to deserving students in need.

Greater Bridgeport Area Foundation

Because Housatonic Community College maintains an open door policy, admission requirements are kept to a minimum. While this encourages large numbers of students to seek higher level educations, many of them are not adequately prepared to take college courses and must begin with developmental courses in core subjects.

To prevent these students from dropping out before completing degree or certificate programs, Housatonic's Academic Support Center provides them with access to group and individual tutoring – free of charge, through the Student Peer Tutoring Program. This program is essential to their success.

As enrollment at HCC continues to swell, so do the costs associated with the tutoring program. We were fortunate to receive from the Greater Bridgeport Area Foundation – a new funding source for us, a grant for \$7,500 toward the costs of tutors' salaries during the 2005-06 academic year.

The Inner City Foundation for Charity and Education

For the second year, The Inner City Foundation for Charity and Education has awarded \$10,000 to be used for scholarships for students enrolled at the College who have demonstrated financial need and reside in Fairfield County.

The Westport Young Women's League



A youngster in the Early Childhood Laboratory School Program

The Westport Young Women's League continues to be a strong supporter of the HCC Foundation and our students. The organization awarded a grant of \$6,000 to support The Early Childhood Laboratory School, including the cost of field trips and childcare for twenty students. This is the ninth year that the Young Women's League has supported the Foundation.

TOSTOSCHOLARSHIP FUNDS

Thereas tuition at Housatonic Community College is remarkably reasonable in today's educational environment, the cost is sometimes still too much for a young person desiring a higher level education and a chance at success to pay. Scholarships make a huge difference in the lives of many of our hard-working, deserving students. In fact, scholarships can often determine whether or not a student can even enroll in college, or can complete his or her course work and graduate. Scholarships from the College Foundation, regional foundations, organizations and generous individuals this past year included the following:

Housatonic Community College Foundation awards a number of scholarships to students who demonstrate academic achievement, service to the community and/or the College and have financial need. Any student in good standing who has completed at least nine credits is eligible to apply.

Barden Foundation Scholarship is awarded to two students continuing their educations in the field of science, including computer science.

Burt Chernow Endowed Scholarship is awarded to a graduating senior who demonstrates academic achievement and financial need, and plans to major in art or art education at a four-year institution.

Connecticut Women's Forum Endowed Scholarship Fund is made possible by this group of professional women from throughout the state and is awarded to women students with financial need who are enrolled in any of our two-year degree programs. This year, the Connecticut Women's Forum also presented a one-time scholarship award to two additional young women in need.

Dale Ward Endowed Scholarship Fund is awarded to the highest-ranking graduating student who plans to continue his or her education. This scholarship is a complement to the HCC Senate Scholarship awarded by the College in honor of Professor Emeritus Dale Ward.

David Susskind Memorial Scholarship is awarded to a graduating senior in the behavioral sciences who plans to pursue a Bachelor's degree in political science, history or public administration. This scholarship, in memory of the renowned broadcast journalist, was established by his daughter Samantha Mannion, an Assistant Professor at the College.

DeMattia Family Scholarship assists incoming students from area high schools who demonstrate academic achievement and financial need.

Doane Endowed Scholarship is a fund established by Elizabeth (Betsey) Doane, a retired Math professor at Housatonic Community College, in memory of her late husband Paul Doane, a computer lab assistant at HCC. It is presented to a student continuing in computer science, mathematics or engineering.

The Domenico Simone Fund was established by Domenico Simone, President of Simone's Inc. and a HCC graduate. Starting in the 2005-06 academic year, the

TOST SCHOLARSHIP FUNDS

scholarship will fund tuition costs for two semesters for two students enrolled in business, math or science programs who demonstrate academic achievement and financial need.

The Elizabeth Raymond Ambler Trust Endowed Scholarship was established last year and its first award will be disbursed in 2005 to a Housatonic student in a standard academic program who has demonstrated scholastic performance and diligence, a willingness to help others and has shown financial need.

Elizabeth Pfriem Endowed Scholarship Fund is awarded to a Housatonic

Foundation scholar who has completed nine or more credits at the College with a GPA of 3.0 or above and who demonstrates financial need.

The Flint Prize is awarded to the graduating student who achieved the highest academic average while attending Housatonic Community College and qualified for the Academic Dean's Award.

Frank J. Scallon Foundation Scholarship goes to graduating students pursuing an education in psychology or medicine at a four-year institution in Connecticut.



Professor Maureen Maloney with Sandra Jaklevic, scholarship recipient and HCC graduate

The Frederick A. DeLuca Foundation Scholarship is given to a current student in need who demonstrates success in academics and in extra-curricular activities. The student must also be employed, with preference given to employees of Subway Restaurants.

The George Endowed Scholarship Fund awards a graduating student in the computer science degree program who demonstrates academic achievement.

Jeanne DuBois Scholarship is awarded to a graduating student who demonstrates academic achievement as well as financial need, and who plans to continue his or her education in art or art history.

The Joyce Gerber Early Childhood Education Endowed Scholarship provides a financial award to a graduating student in early childhood education with the highest GPA who plans to continue his or her education at a four year institution. This scholarship was established in recognition of Joyce Gerber, a recently retired HCC Professor of Early Childhood Education.

Kim Thibodeau Chiaraluce Fund provides a financial award to a young woman attending the College on either a full or part-time basis, who demonstrates academic achievement and financial need. The DeMattia family established this fund to honor the memory of their dear friends' daughter.

POST SCHOLARSHIP FUNDS

Leonhardt Scholarship Fund through the Fairfield County Community Foundation The Leonhardt Scholars Urban High School Component provided scholarship awards to two qualifying students who chose to attend Housatonic Community College this year. These students must demonstrate academic excellence, community service and financial need.

Marguerite Sullivan Dunigan Endowed Scholarship Fund provides financial assistance to a student enrolled at HCC who is a single mother.



Board member Richard Fagan and scholarship recipients Ricardo Nogueiro and Alina Probierz

Milford Automatics Foundation, Inc. Scholarship is awarded to one student chosen from the Milford area by the Automatics Foundation and provides funding for payment of the student's tuition.

President Edward J. Liston Endowed Scholarship Fund is awarded to a student enrolled in a two-year program who participates in extra-curricular activities and demonstrates academic achievement and financial need.

Robert Gerard Naples Scholarship Award is bestowed upon a graduating *student in the math/science program who has demonstrated excellence in* academics and who plans to go on to complete the requirements for a Bachelor's Degree.

Salvatore Curiale Scholarship was established in memory of Salvatore Curiale, the former Director of Admissions for the College. It is presented to a current HCC student continuing his or her education at the Bridgeport Hospital School of Nursing.

The Southern Connecticut Gas Company Community Scholarship is awarded to a student who has completed one year at the College. Preference is given to a student with a GPA of 3.0 or higher who has demonstrated financial need.

The Weller Collegiate Scholarship is awarded to an incoming freshman with financial need from the towns of Monroe, Newtown, Easton, Shelton, or Trumbull. This scholarship was established in honor of Barton L. Weller, founder and trustee of the Weller Foundation.

The William Pitt Foundation Scholarship is awarded to Housatonic Community College full-time students taking twelve or more credits, who will graduate within two years of receiving the award. This award provides full tuition and fees.



In an effort to continue to strengthen our ability to meet the financial needs of both new and enrolled students from the Greater Bridgeport area, the Foundation will continue to expand all facets of its fundraising efforts, including grants and scholarship funding, major gifts, endowments, planned giving, individual donations and corporate contributions.

Efforts will be focused on fueling Phase II of our Corporate Appeal, which we believe has great potential, and effectively marketing the financial benefits of our Charitable Gift Annuity program to prospective donors.

We also plan to build on the success of our signature events, and introduce new fundraisers that will increase the Foundation's visibility and help to heighten the community's understanding of the vital role we play at the College and within the community.

Already, plans are well underway for the second annual International Wine Tasting, which will be held on November 18. As it was last year, this gala should prove to be an excellent fundraising vehicle for us, as well as a great opportunity to highlight both the accomplishments and needs of our students.

On April 2, the Foundation will host its first Fashion Show at the Inn at Longshore in Westport. This fundraiser will feature members of our faculty, staff and student body as models of the latest fashions, provided by a major local retailer. We are currently in the process of securing a prominent emcee for the event, which we expect to attract an audience of more than one hundred supporters. Proceeds will provide Paul Antinozzi, board member and chair scholarships and financial awards for our students in need. of the 2004-2005 Corporate Appeal



We are also enormously gratified to announce that recently, HCC was notified that the College has been selected as one of three community colleges in Connecticut to participate in Achieving the Dream – a grant initiative of national significance designed to address retention issues and increase the success rates of students at community colleges. This grant is funded through the Nellie Mae Education Foundation and the Lumina Foundation for Education.

This national award provides HCC with an investment grant of \$50,000 that will be used to form institutional teams; collect and review institutional and student data; study and design strategies for increasing student success; develop customized action plans; and later, to prepare a multi-year implementation proposal. The multi-year implementation grant totaling up to \$400,000 would be used over the next four years. Our success in this endeavor will not only give the College national exposure and position HCC to receive additional, national grants, but it will greatly assist students in their successful completion of courses and programs.

TORMANY WAYS OF GIVING

Our success in fundraising is the direct result of the generosity of those who made a contribution and the efforts of faculty, staff and volunteers who effectively communicate our mission to the general public.

Giving levels include unrestricted donations and individual, corporate, foundation and grant support for scholarships, a wide-range of program enhancements and the Housatonic Museum of Art, and in-kind donations to the Foundation's special events.

Pillar Level I - \$25,000 and above

Anonymous Anonymous The Werth Family Foundation

Mr. & Mrs. David Bigelow

Pillar Level II - \$10,000 to \$24,999

Ms. Ann T. D'Addario, D'Addario Family
Foundation
The Franklin Fund
The Inner City Foundation for Charity &
Education
People's Mutual Holding Co.,
in recognition of Dr. Janis M. Hadley's
Board Service
William H. Pitt Foundation

Pillar Level III - \$5000 to \$9,999

People's Bank The Elizabeth Raymond Ambler Trust Westport Young Woman's League Greater Bridgeport Area Foundation

Pillar Level IV - \$2500 to \$4999

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	Unrestricted	Restricted	Restricted	<u>Total</u>
Revenue and Support				
Contributions (Note 1)	\$122,955	\$172, 432	\$11,803	\$307,190
Interest and dividends	12,136			12.136
Realized and unrealized	21 (00			21 (00
gain on investments	31,688			31,688
Fund raising events	33,613			33,613
Net assets released from restrictions	210,992	(210,992)		
Total revenue and support	<u>411,384</u>	(38,560)	<u>11,803</u>	384,627
Expenses				
Scholarships and awards	90,728			90,728
Programs	56,597			56,597
Museum	103,651			103,651
Management and general	62,397			62,397
Fund raising events	17,108			17,108
Other fund raising	<u>11,765</u>			11,765
Total Expenses	<u>342,246</u>			<u>342,246</u>
Change in net assets	69,138	(38,560)	11,803	42,381
Net assets, beginning	<u>214,498</u>	<u>85,422</u>	<u>267,386</u>	<u>567,306</u>
Net assets, ending	<u>\$283,636</u>	<u>\$ 46,862</u>	\$279,189	\$609,687

(Note 1) Charitable Gift Annuity: During 2005, the Foundation entered into a charitable gift annuity agreement. Under the agreement, total contributions of \$100,000 were donated to the Foundation and the Foundation is required to make quarterly payments of \$2,200 to the donor for the remainder of the donor's life. The Foundation recognized contribution revenue of \$43,493 and a liability of \$50,161 representing the present value of the annuity payments under this agreement.

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